

Hospitality Technology Leaders Recognized for 2018 Achievements

IDEaS Global Partner Ecosystem Awards given to key contributors for excellence in innovation, leadership and focus

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MINNEAPOLIS—March 12, 2019—[IDEaS Revenue Solutions](#) and its global ecosystem of partners strive to deliver better revenue management solutions to hotels all over the world. During ITB Berlin on March 7, 2019, partner representatives were recognized and awarded by their IDEaS peers for their exemplary levels in four categories: Innovation, Client Focus, Results Focus and High Performance, and Team Spirit and Leadership.

For the third year, IDEaS Global Partner Ecosystem Awards recognizes individuals fiercely committed to driving mutual client success, dedicated to pricing and revenue management excellence and who power the industry forward through innovation.

Winners of the 2018 IDEaS Global Partner Ecosystem awards include:

Innovation

- Matthew Lane, Springer-Miller Systems

Client Focus

- Andrew Buttigieg, RMS Hospitality Solutions
- Valerie Katz, TravelClick
- Caryn Babstock, Maestro

Results Focus and High Performance

- Nick Clarke, Guestline
- Michelle Roycroft, Amadeus
- Shane McPhail, RoomKeyPMS

Team Spirit and Leadership

- Ana Glória, Host Hotel Systems
- Rachel Pelikán, Oracle Hospitality
- Helen Chiuriri Mpayah, res:harmonics
- Neil Ramsey, res:harmonics
- Amjad Mohammed, res:harmonics

Valerie Katz, reservation solutions, implementation manager, TravelClick, said: "I am honored and very appreciative to be the recipient of this award. Reading all of the nomination notes was incredibly heartwarming and reinforces the reason I love what I do. I also wanted to acknowledge my wonderful team that supports me and strives to be client focused every day."

Matthew Lane, senior software developer, Springer-Miller Systems, said: "I think this award is a reflection of the approach to integration shared by Springer Miller and IDEaS. The key to success is finding the solution that works the best for both applications."

Joseph Martino, senior vice president and chief business development officer, IDEaS, said: "IDEaS always looks forward to this annual event during ITB Berlin. Anytime we can recognize the high-performing individuals transforming the hospitality industry, we will seize that opportunity. Their continued passion for technology and the well-being of our mutual clients keeps the industry moving, onward and upward."

For more information on becoming a Global Partner Ecosystem member, click [here](#).

About IDEaS

IDEaS, a SAS company, is the world's leading provider of revenue management software and services. With 30 years of expertise, IDEaS drives better revenue for more than 10,000 clients in 124 countries. Combining industry knowledge with innovative, data-analytics technology, IDEaS creates sophisticated yet simple ways to empower revenue leaders with precise, automated decisions they can trust. Results delivered. Revenue transformed. Discover greater profitability at ideas.com.